



**To Reprint An End Of Day (EOD) Report That Doesn't Show In The Reprint Screen**

Minimize all programs so you are looking at your desktop Double click on My Computer Double click on C:\ Double click on the SPOWER folder. Once the spower folder is open, go up to VIEW and select DETAILS

Then go back up to VIEW and select arrange icons by type. You will now be looking in your spower folder. Look for files that start with EOD they will have some numbers after the EOD, once you find the files EOD, look at the date to find the day end report you need to print. Double click on EOD report and "an open with "will come up. Select Word Pad. This will open your EOD report so you can now print this report by going up to File and down to PRINT.

***Computer Usage, Then versus Now***

Power Equipment Trade (PET) magazine recently reported on dealer computer usage, based on results from PET's 2005 Dealer Survey. According to the survey, 85% of power equipment dealers now have a computer in their business, roughly doubling the 42% of dealers who owned computers when the question was initially asked in PET's 1992 Dealer Survey.

Of those dealers owning computers, usage has increased significantly. According to PET's Dealer Surveys, in just the past five years, dealers using computers to handle service department procedures such as work orders and technician records has gone from 41% to 51%. Dealers using computers to manage whole good inventories has jumped from 44% to 59%, and those with computerized parts inventories went from went from 58% to 67%. The biggest jump? Warranty claims. Realizing an immediate return with quicker payments and fewer errors, the number of dealers filing warranty claims via computer has skyrocketed from 32% in 2000 to 70% today.

Thank you to Dan Shell at Power Equipment Trade for this information. You can visit them at [www.poweret.com](http://www.poweret.com)

**Quote for the Month:**

**“Teach once, delegate often. Never teach, and you'll always have to do it yourself.”—George Lumsden, *Getting up to Speed: 115 Quick Tips for the New or Future Manager***

**Speedy keys to make your data entry a breeze!**

**Accounts Receivable (A/R)**

Alt C Add Edit or Delete a Customer  
Alt Z Display Invoice Archives  
Alt R Display/Edit Current Invoice

**Inventory**

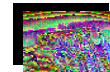
Alt I Add Edit Delete items in Inventory File  
Alt S Maintain Serialized Inventory  
Alt Y Display Customer Purchases

**Point of Sale (POS)**

Alt L Parts Lookup  
Alt E Quick Cash Ticket  
Alt A Customer Sales Ticket  
Alt O Open Cash Drawer

**Shop Work Orders**

Alt N New Work order  
Alt W Edit Work order by work order #  
Alt U Edit work order by customer  
Alt F Edit work order by reference #



**“Dealer to Dealer” For Sale/Wanted:**

- **FOR SALE:** We have old NOS Pioneer, Sach-Dolmar, Homelite, Echo, and Lawnboy Parts. Please email [holdenhw@knoxy.net](mailto:holdenhw@knoxy.net)
- **FOR SALE:** Preprinted work order forms for your Softpower program. Order online at [www.softpower.com](http://www.softpower.com)
- **FOR SALE:** Ribbons for your Star Receipt Printers. Order online at [www.softpower.com](http://www.softpower.com)
- **WANTED:** More dealer products to advertise here!!! **It's Free!** Email Pam at [pevankow@softpower.com](mailto:pevankow@softpower.com)
- **FOR SALE:** Many old and obsolete parts available for Poulan, Homelite, Lawnboy, Wico, Ariens, Poulan, Remington, Oregon, & Clinton. Email [parts@markwilliamsoutdoor.com](mailto:parts@markwilliamsoutdoor.com) for details.
- **FOR SALE:** Lots of old parts for McCulloch saws and trimmers. Please email to: [edsln@mchsi.com](mailto:edsln@mchsi.com)